

The New Economic Diplomacy: Decision-Making and Negotiation in International Economic Relations (Global Finance)

Nicholas Bayne



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This third, fully updated edition of The New Economic Diplomacy explains how states conduct their external economic relations in the 21st century: how they make decisions domestically; how they negotiate internationally; and how these processes interact. It documents the transformation of economic diplomacy in the 1990s and 2000s in response to the end of the Cold War, the advance of globalization and the growing influence of non-state actors such as private business and civil society.

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