



De vendedor 10 a líder de éxito (Spanish Edition)

Carlos Fett

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Este libro trata sobre cómo mantenerse o convertirse en un vendedor excelente (un “Vendedor 10”), aquel que se diferencia de los demás por los resultados y la capacidad, y es el ejemplo a seguir. Y una vez alcanzado el objetivo de ser un vendedor exitoso, veremos qué hay que hacer para convertirse en un directivo de éxito.

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