



Open Your Own Bed and Breakfast

Barbara Notarius, Gail Sforza Brewer

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Experience the joy-and profits-that come from managing your own bed and breakfast!

Whether you already know the magic that comes with owning a B&B or you are at the planning stage, the fourth edition of *Open Your Own Bed & Breakfast*-now updated with everything you need to know about online marketing-guides you through this special world. Barbara Notarius, one of America's most widely recognized and respected B&B experts, shows you how to make your dream a reality. Some of the essential information provided in this book includes:

- * Your responsibilities-and those of your guests
- * Financial considerations
- * Advertising, the Internet, and working with a reservation service
- * Evaluating your home's assets and liabilities
- * Conforming to the ADA
- * Legal, tax, and insurance issues, including recent changes in the tax code
- * Interviews with successful hosts
- * Lists of B&B associations, guidebooks, and B&B reservation services

This new edition is an informative update of every aspect you need to know in order to run your B&B smoothly and successfully. Combining a meticulous business approach with a sincere appreciation for the pleasure that comes with running a B&B, *Open Your Own Bed & Breakfast* is an invaluable resource.

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