



Destino: Vendas (Portuguese Edition)

André Martellotta

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Em Destino: Vendas - Causos de um Vendedor por Acaso, André Martellotta relata de forma bem humorada a sua trajetória profissional em Vendas nos últimos 18 anos, onde expõe alguns conceitos importantes e dá dicas para ser um bom vendedor. Porém, a grande preocupação desta obra é contribuir para uma visão mais humanizada da área de Vendas, encorajando pessoas a não se acomodarem e seguirem um caminho profissional em que se realizem - ou ao menos se sintam mais confortáveis.

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