



Make the Right Decision Every Time: How to Make the Right Business and Personal Decisions Confidently (Positive Paperbacks)

Roger Dawson

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Whether planning a job change, choosing a new strategic direction for a company or buying a house, this book provides proven techniques and strategies for making the best choice every time. Readers learn to - categorize decisions and save valuable time, huddle to take advantage of a company's - and a family's - brain power, access rapid reasoning and make complicated decisions with ease and assurance, blueprint problems accurately to focus the mind, and handicap when faced with multiple-choice options. The American Managers Association says that half the decisions managers make turn out to be wrong - the same percentage they would achieve by flipping a coin. This book has challenging quizzes, instructive charts, and specific decision-making strategies. From reaction tables and decision trees to the Ben Franklin balance sheet and the 1-10 rating system, it has simple and effective ways to make the right decisions and feel good about the decisions made. Roger Dawson is the author of "Secrets of Power Persuasion" and "You Can Get Everything You Want". The National Speakers Association has awarded him the CPAE, its highest honour for public speaking.

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