



## Consejos que valen oro (Spanish Edition)

*Pedro Luis Trueba de Torres*

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# Consejos que valen oro (Spanish Edition)

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**Consejos que valen oro (Spanish Edition)** Pedro Luis Trueba de Torres

Consejos que valen oro es un libro que contiene casos prácticos como los que seguramente han vivido o enfrentarán en un futuro los asesores inmobiliarios.

El autor, Pedro Trueba de Torres, reúne varios casos reales, los analiza, obtiene conclusiones y manifiesta, de forma sencilla y clara, lo que debe hacer un asesor inmobiliario para desempeñar con profesionalismo su trabajo y lograr la satisfacción de sus clientes.

También incluye varios testimonios y consejos de asesoras destacadas, quienes aportan su valiosa experiencia acerca de qué les sirvió y qué no en esta noble profesión. El servicio lo califica el cliente, vender o rematar, las exclusivas y los contratos de arrendamiento son algunos de los temas que se presentan en este libro.

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